

Fall 2008



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It's time for the Syspro license fee invoice.

You probably noticed the message in Syspro "Your license will expire on February 1st 2009".

We are happy to spend free time with you to review your listed modules and insure you are using everything on the invoice.

Also let us know if you want our assistance installing the new licenses. It is a good time to review your ports and get your server updated too. Usually we can do this remotely, so call to schedule some time for this.

Crystal Reports by Jeff Wheaton



Jeff in Alaska's National Wildlife Reserve

We often find sites where users have not done much custom report writing, and they are missing one of the real benefits of Syspro's data.

ORG's Jeff Wheaton has worked with Syspro and ORG for a year now, and we are now offering a reduced rate for his Crystal Report writing work.

This reduced rate is \$150/hour. If we have a good description of the report requirements, we often can provide a fixed fee.

Here is a list of some recent custom reports:

- Check Register w/sorting
- Lot Traceability w/look-ups
- Trial Kitting Purchasing Report
- Production Report w/Pegging

Call Jeff at 650-557-2900 or email to: jeff@orghelp.com for a quote.

Syspro Issue 10 - Top 10 Reasons to Upgrade!

Everyone is curious about the status of Syspro's Issue 10 release. We now have 7 different sites running Issue 10, and it is doing very well

The Top 10 reasons to upgrade?

10. **Electronic Signatures** – Excellent tracking and audit trails for SOX, FDA, etc. Much more detailed than Job Logging to capture critical updates and changes. Highly configurable, and free to all sites.

9. **New Syspro Instance** – You are now able to log into different companies from one instance, and this does *not* use an additional user license. Great for multiple company accounting work, etc.

8. **Enhanced screen customization** – Increased ability to remove and add fields in query and entry screens, float "panes" around to set the screen to user needs, add VB Scripting program routines, add hyperlinks, etc.

7. **Roles added to User Setups** – Lock down screen changes for some users, providing tailored screens for groups of users.

6. **Syspro MSOffice Integration** - Any user with a log-on can access Syspro information directly from

within Office programs, bringing data into Word letters, Excel spreadsheets, etc. These do not count as concurrent users.

5. **Syspro Reporting Services** – SRS provides built in links to Crystal from Syspro, ability to change canned reports w/Crystal controls, add custom reports to the menu’s, and output in multiple formats. (xml, pdf, excel, etc.)

4. **Report Scheduler & Archive** – Set up standard and custom reports to run at off hours and be ready for users when the log in.

Run and save those one-time reports for comparison and look-ups later using the archive tool.

3. **New AP Process** – Able to do AP process from 1 screen, and also have multiple check runs in process at one time.

2. **New Functionality** – Other items added are:

Load Planning

Co-Products & By-Products

Invoice Query (finally!)

Customer Price Look-up

Approved Manufacturers List

Bill of Serial # for end items

Excel-like Grid JE Entry Screen

Quick Entry SO templates

1. **YOU PAID FOR IT!** - All those annual license fees have been used to enhance the product, so you should enjoy the results of those fees.

Contact ORG to discuss what’s required to move to Issue 10. It does require some planning and user training, but your existing data will convert easily.

Support from ORG

For support questions or help, email to: orgsupport@orghelp.com

This goes to all consultants.

Company Spotlight



Ramar Foods is a specialty frozen food manufacturer in Pittsburg, CA, using Syspro since 1999.



ORG wants to recognize their renewed efforts to use Syspro better, and also bring on Syspro add-on modules. This effort has been led by the second generation of family ownership, & is a real success.

Susie Quesada – daughter of Primo Quesada, President of Ramar Foods came on board for marketing. Her education background is transitioning to business well.

PJ Quesada – son of Primo, brings his technology knowledge to Ramar. He worked on the new web site, the new building, and helped expand and upgrade Ramar’s computer systems.

New Facility: PJ, Susie, Mike Dayao, and all other management created a new facility next door in the old Marina Skate building. This added more that 30,000 sq. feet.

The new warehouse is called “**Tiger**” because that is Mike’s nickname!

SysproCRM: Susie brought in the SysproCRM for marketing, and uses it for tracking all their contacts and marketing efforts, appointments, etc.

Then she worked with sales to revise all their product classes so they could better identify sales trends. But what to do with all the history in Syspro? “SAW” was the answer:

Sales Analysis Warehouse: Susie then added the Sales Analysis Warehouse (SAW) software that was designed for Syspro. This product is

OLAP based and allows users to drill down into data “on the fly”.

Susie also reduced her time to create month end sales reports from many hours to minutes.

RiteScan Bar Code: Ramar brought in the RiteScan Bar Code system to speed processing of orders & manufacturing in their new facility.

SQL Conversion for Syspro: Ramar upgraded their installation to SQL Server database.

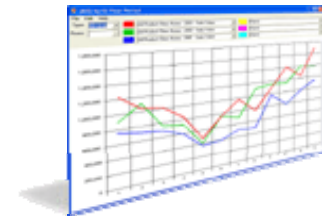
For a look their delicious products, go to www.ramarfoods.com

Product Spotlight:

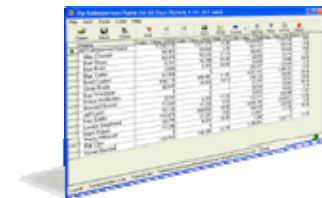


This reporting and analysis data warehouse product was designed for Syspro by Cabot in Canada, with ORG as a reseller. It uses all the Syspro fields for instant sales analysis and report queries.

The Cube Viewer allows users access to drill down data & export to Excel.



If you want to see SAW working with your data before you decide to purchase, ORG & Cabot can install & demo on your server.



\$6000 plus \$125/ viewer

Call Heide to arrange a test install & demo. ORG has 2 sites installed already, and it is a great product.

408-733-5243 heide@orghelp.com